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## TIME TO TIPTOE *TOWARDS THAT* **CRYPTO?**



## Time to Tiptoe Towards That Crypto?

### Trending Today - 6.18.2021

Whether you are skeptical, cautious, and apathetic, OR enraptured, excited and intrigued by it, cryptocurrency has exploded in global popularity over just the past year, and has, to one degree or another, captured the attention of most of the civilized world.

Bitcoin was released as the first decentralized cryptocurrency in 2009, and nine years later, in 2018, the Merriam-Webster Dictionary approved "cryptocurrency" as an official word. While many (ourselves here at Towerpoint Wealth included) believe that crypto is here to stay, there are still plenty of "no-coiners" who feel otherwise:





Many Westerners find it difficult to understand how a 12-year-old digital currency could be safer to hold than the US dollar, which has long been recognized as the reserve currency of the world. However, once you understand that the Federal Reserve, America's central bank, has inflated the money supply to achieve its macroeconomic goals, it becomes a bit clearer. Note the "infamous" comment made by Neel Kashkari, President of the Federal Reserve Bank of Minneapolis, in a March 22, 2020 interview on CBS' 60 Minutes:

Neel Kashkari: Your banks are safe, there's enough cash in the financial system and there is an infinite amount of cash at the Federal Reserve. We will do whatever we need to do to make sure that there's enough cash in the banking system. So, there's a range of things that the Federal Reserve could do, we're far from out of ammunition.

Scott Pelley: Far from out of ammunition. Can you characterize everything that the Fed has done this past week, as essentially flooding the system with money?

Neel Kashkari: Yes, exactly.

Scott Pelley: And there's no end to your ability to do that?

Neel Kashkari: There is no end to our ability to do that.

Scott Pelley: Is the Fed just going to print money?

Neel Kashkari: That's literally what Congress has told us to do. That's the authority that they've given us.



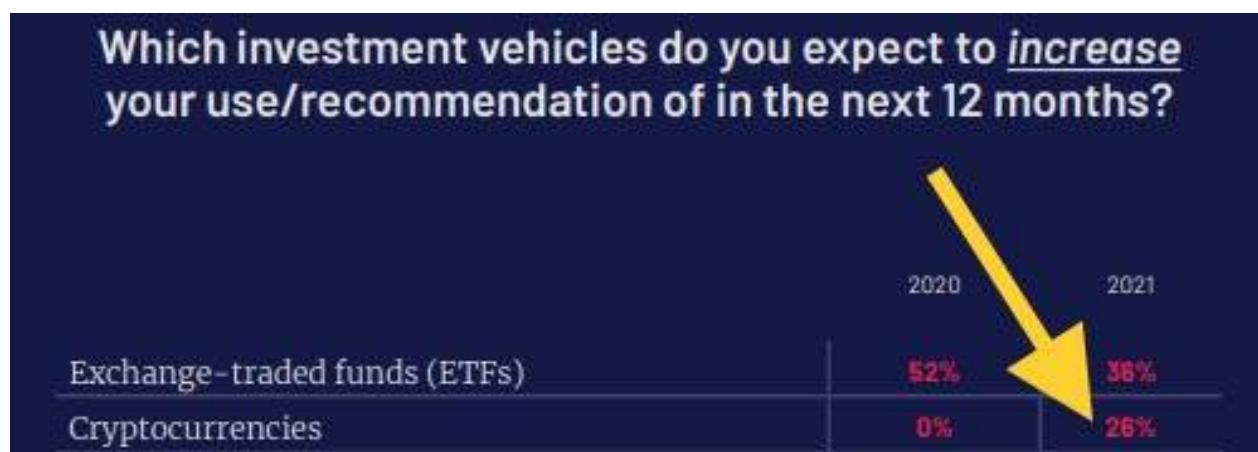
Do we have your attention now?

Rather than opine on the intrinsic details and inner-workings of crypto, it is important for most investors to note three main takeaways:

1. Cryptocurrency is a digital, or virtual, asset. Many cryptocurrencies are decentralized and aspire to be a form of money and a medium of exchange
2. Unlike fiat currencies, most cryptocurrencies operate without government oversight or intervention
3. Most cryptocurrencies are managed by a large group of network participants, and are secured by advanced cryptography. Explaining the Crypto in Cryptocurrency does an excellent job of explaining cryptography further

Concurrently, the shift to embrace crypto as an investment vehicle is certainly on the rise. According to the Financial Planning Association's 2021 Trends in Investing Survey, conducted by the Journal of Financial Planning:

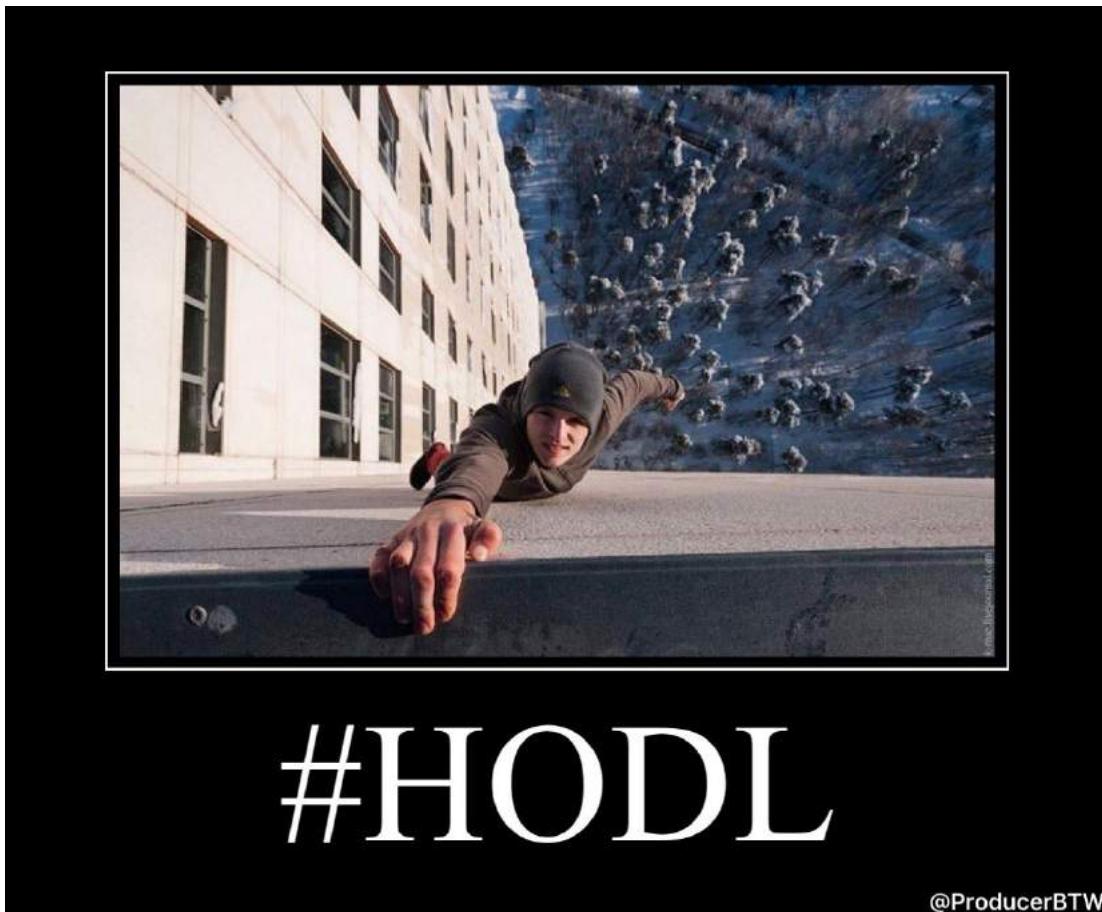
- More than a quarter (26%, to be exact) of financial advisors plan to *increase* their use or recommendation of cryptocurrencies over the next 12 months



- Almost half (49%, to be exact) of advisors indicated that clients had asked them about investing in cryptocurrencies over the past six months

Do these two facts alone make crypto "good" or "appropriate" for integration into one's investment portfolio? Certainly not, but it does speak to the inflection (some may say tipping) point where we find ourselves. El Salvador is pushing to become the first country to adopt bitcoin as legal tender. This feels more like a movement than a trend.

As a brief crypto aside/FYI, the term HODL (**hold on for dear life**) was coined (yes, pun intended) by a user in an internet bitcoin forum who misspelled "hold," and now refers to a devout buy-and-hold crypto philosophy. Now you know!



@ProducerBTW



Perhaps next month, *Trending Today (TT)* should pivot from cryptocurrency and cover NFTs (non-fungible tokens)? Is your head spinning and ready to explode yet? While we are joking about NFTs being the next *TT* topic, we cite them in light of our dialogue above about cryptocurrency, as NFTs are just another specific example of how quickly our world (both inside and outside the world of finance and investing) is changing. Are these immature assets with room for development? We would argue yes. However, we also argue for (read: encourage) you to be careful about dismissing new technologies too quickly, and to be scrutinous yet open-minded about the speed at which our society is evolving.

Aside #2: If you have three minutes, click [HERE](#) to watch an extremely funny (and surprisingly educational) *Saturday Night Live* skit about NFTs.



## Join Us for Our Cryptocurrency Webinar!

Bitcoin and Ethereum are two of the most popular of the more than 4,000 different cryptocurrencies in existence as of January 2021. Crypto has exploded in popularity over the past year, and has emerged not only as a new asset class, but also as an alternative store of value - some call it "digital gold."

Click below to RSVP for this 45-minute educational Zoom webinar, in which Christopher King, CEO and Founder of Eaglebrook Advisors, will discuss the question: "Bitcoin - what is it?" as well as how cryptocurrencies and digital currencies can play an important complementary role within a properly diversified investment portfolio.

Wednesday, June 23  
12:00PM - 12:45PM PST  
Click [HERE](#) to RSVP

TOWERPOINT WEALTH | EDUCATIONAL WEBINAR EVENT

# What is Cryptocurrency? Why would you want to own it?

FEATURED SPEAKER:  EAGLEBROOK ADVISORS  
CHRISTOPHER KING, CEO & FOUNDER



WEDNESDAY, JUNE 23<sup>RD</sup> | 12PM PST

LinkedIn: @TowerpointWealth  
Facebook: @TowerpointWealth  
Instagram: @twrpointwealth

*For every participating attendee, we will make a \$10 donation to the Leukemia and Lymphoma Society - please invite a friend, colleague, or family member to also RSVP with this link!*

## What's Happening at TPW?

As a work family, part of the Towerpoint Wealth culture is to regularly volunteer and find opportunities to give back to our community. Earlier this week, in conjunction with the Cathedral of the Blessed Sacrament and with the help of Marilynn Fairgood, the Cathedral's Brown Bag Lunch program coordinator, we had an opportunity to assemble, and then distribute, sack lunches and other supplies to assist Sacramento's homeless community.

Unquestionably this was a fulfilling experience for everyone involved, as the sincere gratitude and appreciation we received was both heartwarming and priceless.

Click [\*\*HERE\*\*](#) for an excellent article from KHOU-11 for additional information on how to help and volunteer for the Brown Bag Lunch program.

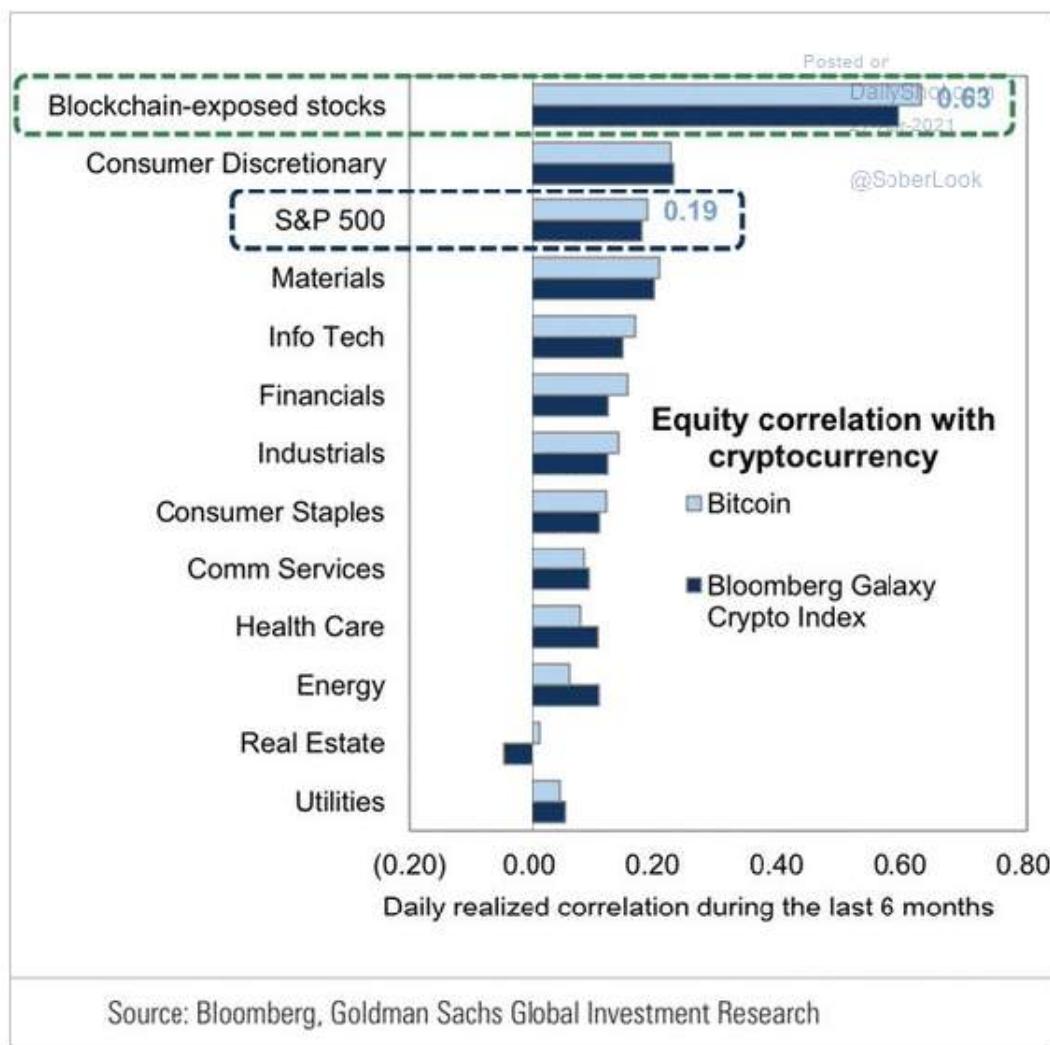




## Chart of the Week

In our opinion, the most effective way to reduce and manage the risk of a properly diversified portfolio is to own various assets and investments with low correlations to each other. Understanding that no one can accurately predict the future performance of any investment, owning low (or even negatively) correlated assets can help mitigate damage during any particular market cycle.

Below is a simple chart (specifically, the darker blue dotted rectangle) that delineates the correlation between Bitcoin and the S&P 500 - at 0.19, this is an attractively low correlation. *Put differently, Bitcoin oftentimes zigs when the stock market zags.*



## Trending Today

In addition to technology's permeation into finance, a number of trending and notable events have occurred over the past few weeks:

- What is Juneteenth? As of yesterday, it is a US federal holiday commemorating June 19, 1865, when a Union army messenger arrived to tell enslaved African Americans that the Civil War had ended and they were free
- Six members of the Supreme Court joined Justice Stephen G. Breyer's majority opinion that will allow the 2010 Affordable Care Act to stand
- A fluffy Pekingese named Wasabi won Best in Show at the 145th annual Westminster Dog Show
- The U.S. (golf) Open returns to Torrey Pines in San Diego, with a trio of players tied for the lead at -4 as second round action continues today
- Inflation hits its highest level since 1979 in the June Philadelphia Fed Manufacturing Business Outlook Survey
- The FCC designates Chinese tech companies Huawei and ZTE as National Security Threats

As always, we sincerely value our relationships and partnerships with each of you, as well as your trust and confidence in us here at Towerpoint Wealth. We encourage you to reach out to us at any time (916-405-9140), [info@towerpointwealth.com](mailto:info@towerpointwealth.com)) with any questions, concerns, or needs you may have. The world continues to be an extremely unsettled and complicated place, and we are here to help you properly plan for and make sense of it.



Joseph, Jonathan, Steve, Lori, Nathan, and Michelle

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## Crypto

### How Bitcoin Can Fix Global Inequality



El Salvador's decision to recognize bitcoin as legal tender is confusing for the majority of people who still see the cryptocurrency as a speculative bubble or a Ponzi scheme. However, th...

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Note: The following is a redacted version of the original report published May 21, 2021 (41 pages).

Goldman Sachs | Global Macro Research

ISSUE #88 | May 21, 2021 | 8:00 PM EDT

**TOP of MIND**

**CRYPTO: A NEW ASSET CLASS?**

With cryptocurrency prices remaining extremely volatile even as interest in crypto from credible investors has been rising, and legacy financial institutions—including ourselves—have been launching new crypto products and services, crypto is undoubtedly Top of Mind. Amid the recent volatility, we ask experts whether crypto can and should be considered an institutional asset class, including Galaxy's Michael Novogratz (Yes, the mere fact that a critical mass of credible investors is now willing to invest in crypto is a strong signal), NYDIG's Michael Sison (No, crypto has no income, utility or relationship with economic fundamentals), Grayscale's Michael Sonnenheim (Yes, their strong rebound in 2020 reassured investors about their analysts also weigh in). We then speak to former SEC adviser Alan Cohen, Trail of Bits' Dan Gudo, and Chainalysis' Michael Gronager to explore the regulatory, technological, and security obstacles to further institutional adoption.

**WHAT'S INSIDE**

INTERVIEWS WITH:

- Michael Novogratz**, Co-founder and CEO, Galaxy Digital Holdings
- Michael Sison**, Professor of Economics, New York University Stern School of Business
- Michael Sonnenheim**, CEO, Grayscale Investments

### Crypto - A New Asset Class?

Jun 17, 2021

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## Work From Home

### Working From Home is No Longer Fun

While the "hybrid" model and #WFH is clearly here to stay, people are beginning to get back to the office more and more as the pandemic subsides, and they are \*quickly realizing\*...

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## Mutual Funds and Expenses

11/03/17 | MUTUAL FUNDS: Finding the Back Doors Into Institutional Funds - The New York Times

The New York Times

BUSINESS DAY | MUTUAL FUNDS

### MUTUAL FUNDS; Finding the Back Doors Into Institutional Funds

By TIMOTHY MIDDLETON DEC. 18, 1997

**Correction Appended**

THE advantages of mutual funds -- diversification, professional management, convenience -- come at a cost, which is measured by the expense ratio. It averages 1.35 percent of assets for equity mutual funds and 0.06 percent for fixed-income portfolios, according to Lipper Analytical Services.

So imagine paying just 0.06 percent. That is the expense ratio of the Vanguard Institutional Index fund, which tracks the Standard & Poor's 500-stock index. There is one string attached, however: The minimum initial deposit is \$10 million.

### Finding the Back Doors Into \*Institutional\* Mutual Funds

Institutional funds try to attract a stable pool of money with high minimum initial deposits, which often start at \$250K but can easily run to \$1MM and even \$5MM. Because the minimums ar...

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## TPW Wealth Favorite Apps



### 1Blocker: Ad Blocker & Privacy

1Blocker lets you block obtrusive ads, sneaky trackers, and annoying elements on sites. With 1Blocker, you're safe online and nothing will distract you from enjoying sites. 1Blocker is ve...

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